

WE ARE HIRING

Araaby

SALES REPRESENTATIVES

Araaby Pvt Ltd is a leading wholesaler and retailer in the FMCG & COSMETICS, dedicated to delivering high quality products to our customers. Some of our major brands are Nivea, Unilever, Flipflo Berio, Capilano and Kodomo.

DUTIES & RESPONSIBILITIES:

- Visit wholesale and retail shops according to a planned route and schedule.
- Sell the company's products to existing and new customers.
- Meet or exceed monthly and quarterly sales targets.
- Build and maintain strong relationships with customers.
- Take customer orders accurately and ensure timely processing.
- Monitor stock availability at customer locations and recommend replenishment.
- Follow up on deliveries and resolve customer concerns promptly.
- Collect payments from customers, where required, and maintain accurate records.
- Coordinate with warehouse and office staff to ensure efficient order fulfillment.
- Maintain knowledge of all products, promotions, and pricing.

REQUIREMENTS & SKILLS:

- Completed GCE Ordinary Level.
- Minimum 1 –2 years of experience in field sales, preferably in **FMCG & COSMETICS**.
- Good presentation and product demonstration skills.
- Goal-oriented with a positive attitude and self-motivation.
- Strong communication & negotiation skills in Dhivehi/English language.
- Should have a valid motor bike driving license.

A competitive salary plus sales commission will be offered based on education, experience & performance.

Interested candidates should send their CV, PP Size photo, Police certificate, ID Copy with the academic certificates and reference letters on or **before 16th SEPTEMBER 2026 to** hr.araaby@araaby.com

