

LiQUiD

JOIN OUR TEAM

AS AN **ASSISTANT MANAGAER – SALES & MARKET INTELLIGENCE**

FULL - TIME | MALÉ, MALDIVES

BRING YOUR LEADERSHIP. WE'LL BRING THE COFFEE!

KEY RESPONSIBILITIES

- Proactively identify and pursue new business opportunities across corporate and retail sectors to drive sales growth and market expansion.
- Take initiative in developing client relationships, generating leads, and converting potential opportunities into successful sales.
- Drive daily sales activities, guide team members, and take ownership of achieving individual and departmental sales targets.
- Independently conduct market research, analyze competitor activities, and recommend strategies to strengthen market presence.
- Monitor sales performance, identify gaps, and implement practical solutions to improve productivity, conversions, and customer satisfaction.
- Lead coordination with Marketing, Logistics, Operations, and Aftersales teams to ensure efficient sales execution and a seamless customer experience.

WHAT WE'RE LOOKING FOR:

- Diploma or Bachelor's degree in Business Administration, Marketing, Sales, or a related field.
- Relevant experience in sales or business development; previous team supervision experience is an advantage.
- Strong leadership, communication, negotiation, and interpersonal skills with a results-driven attitude.
- Good analytical, organizational, and reporting skills, with proficiency in Microsoft Office and the ability to manage multiple priorities.

REMUNERATION:

- Competitive salary package (negotiable based on experience)



READY TO POUR YOUR TALENT INTO SOMETHING GREAT?

Send your CV along with your education Certificates **BY 05TH NOVEMBER 206**

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